Baku, Azerbaijan May 6<sup>th</sup>, 2013

# **Consulting Agreement**

SOCAR, State Oil Company of Azerbaijan (SOCAR) and Hyperion (E.B.) 2013 Ltd. (Hyperion) have agreed upon the following:

### <u>The services:</u>

- (1) Hyperion would provide SOCAR with consulting services. The services will include:
  - a. Providing geopolitical and strategic analysis.
  - b. Advising on business development.
  - c. Supporting international branding efforts of SOCAR and SOCAR interests/objectives.
  - d. Helping other mutually agreed tasks and efforts that might arise.

## <u>Workload</u>

(2) The services will be mainly provided by chairman of Hyperion, Mr. E. Barak and could take up to 25% of his time.

#### <u>Duration</u>

(3) The agreement is for one-year period and could be renewed by mutual agreement of the two parties.

#### **Compensation**

- (4) a. The compensation for the consulting services has been agreed to be \$ 6 millions p/a.
  - b. The compensation will cover all Hyperion costs including flights, accommodations, etc.
  - c. <u>Schedule</u>: compensation will be paid by SOCAR to Hyperion according to the following schedule:

- 20% of the annual compensation (\$1.2 million) within 3 working days following the signing of this agreement.
- Another 20% (\$ 1.2 million) at the end of each Quarter following the signing date of the one-year duration of the agreement.

## Non-conflicting/non exclusive.

- (5) a. Hyperion will make sure that other activities taken by the company will not create conflict of interest with its commitment to SOCAR.
  - b. The agreement does not provide exclusivity and within the constraints of (5) a. above, Hyperion could be involved in other activities.

## <u>Starting time</u>

The agreement will come into force upon signing it by the parties and the transfer of the first payment.

## Signing of the agreement

To confirm and verify that the content of this agreement as written above is agreed by SOCAR and Hyperion, we hereby sign it on Monday, may  $6^{th}$  2013 in Baku, Azerbaijan

On behalf of SOCAR

Elshad Nassirov Vice President, SOCAR On behalf of Hyperion \_\_\_\_\_ Ehud Barak Chairman